#### AMICE seminar "Corporate Social Responsibi

Paris, 23-24 October 2008

## THE EUROPEAN ALLIANCE FOR CSR





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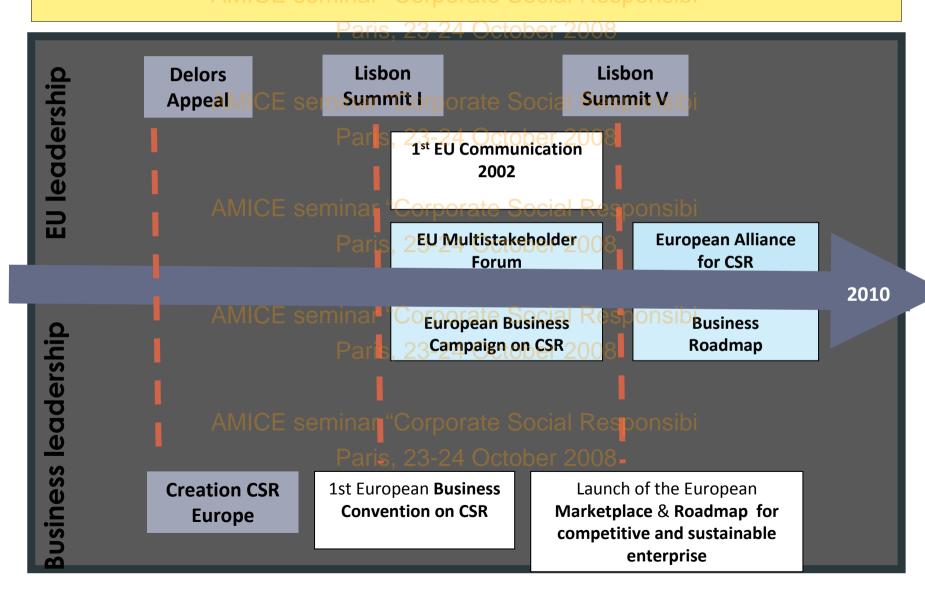
Presented by:

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The European C'homme'pany

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## Key CSR Developments in Europe



### THE EUROPEAN ALLIANCE for 1

## Corporate Social Responsibility

a new political approach to CSR

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- Better regulationris, 23-24 October 2008
- EC will strengthen partnership with all actors involved in CSR AMICE seminar "Corporate Social Responsibi
- High Level Group of Gyt Representatives on CSR
- EC Backs up & supports the Alliance
- EC will integrate CSR promotion in relevant EU policies: e.g.
  - Employmentaris, 23-24 October 2008
  - Enterprise
  - Research
  - Developmentar "Corporate Social Responsibi
  - Trade

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## 10 Key Thematic Areas

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- 1. Innovation in sustainable products & technologies
- 2. Helping **SMEs** to flourish and grow
- 3. Integration of CSR in all business operations
- 4. Skills for employability
- 5. Diversity & Equal Opportunities
- 6. Improving working conditions, esp. in the supply chain
- 7. Innovation in the **environmental field**
- 8. Proactive dialogue and stakeholder engagement
- 9. Transparency & Communications
- 10. Operating outside EU borders

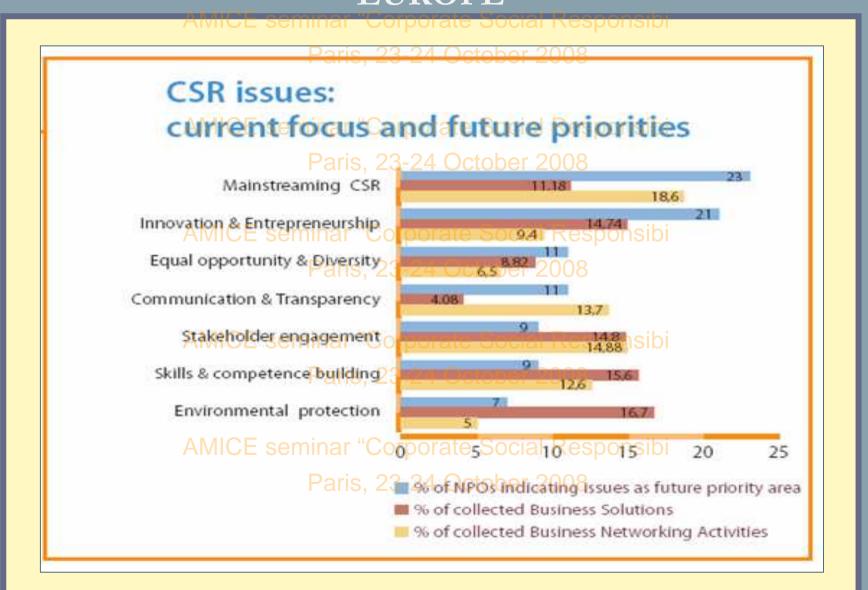


CSR European Cartography

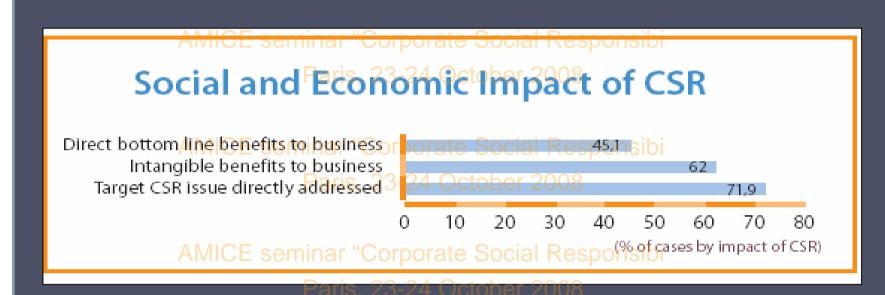
Based on 545 business solutions & 141 networking activities

 Provides an overview of gaps and areas of excellence throughout EU

## THE CURRENT FOCUS OF CSR ACTIVITIES IN EUROPE



### The European Cartography on CSR: Findings



45% of business innovations yielded direct bottom line benefits to business.

These include improved profits, cost savings, operational efficiencies and gaining new business opportunities

In over 62% of cases, business gained intangible benefits, such as improved credibility, goodwill, enhanced reputation and relations 2008

In 72% of cases, companies were able to start addressing the target problem, while nearly 40% resulted in wider impacts on society

#### The European Cartography on CSR: Findings

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ON WHAT ISSUES APERIODES APERIOD

Over 53% of innovative business solutions indicate that companies are bringing about change in their internal management systems, including:

•Adoption: 25%

innovation involved adoption of new management tools, frameworks / review of existing management processes adoption of innovative projects, pilot programmes

innovation involved responsible restructuring / closure

•Transformation: 23%

innovation of process / product / technology innovations in sourcing-supply chain management

•Integration: 5%

integration into management systems, management processes embedding CSR/issue into business management adoption of formal systems for managing

## The European Cartography on CSR: Findings

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## What constraints do businesses fate when a implementing innovative CSR solutions?

- ➤In 1 out 3 cases, the constraints faced by these companies were largely internal and/or managerial: 08
- > Resources or operating costs (17%)
- Department of the business context (11%) Paris, 23-24 Ctober 2
- Internal management systems and procedures or the integration of innovation in the existing systems (11%)
- Regarding the external side, only **5%** of the constraints relate to regulatory, institutional or governmental action, while **8%** are partnership cial Responsibilities.
- ➤ Over **52%** company responses reiterate that CSR challenges are intrinsically complex to deal with.



THE EUROPEAN CARTOGRAPHY ON CSR:

**FINDINGS** 

#### Type(s) of initiatives of business ctober 20 sharing / networking with others

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Awareness raising Capacity building Meetings with key stakeholders

AMICE<sup>0</sup>semlhar "20 orp39 ate 48 oci59 (% of initiatives of each type)

Awareness raising

 Conferences, seminars, website, awards, newsletters. media partnerships, featuring in the media;

AMICE 3 Participation on panels, jury in major projects 013 (research, awards) Paris, 23-24 October 20

· Workshops

Capacity building

- · Benchmarking activities
- Other services (e.g. help desk, desk research, advisory)

Meetings with key stakeholders

Seminar "Corporate Dialogue, consultations, forum, site visits"

- Networking activities and services vielded positive results
  - Nearly 50% directly contributed to improving business performance
  - Nearly 19% contributed to further improving networking opportunities
- However, in over 30% of cases the results of these initiatives are unclear or unspecified. Although it is understood how hard it can be to assess the impact of such networking activities, there is nevertheless a strong case for companies to support CSR networks in developing evaluation systems to better measure progress and benefits.

## DEMOGRAPHIC CHANGE

A European Challenge

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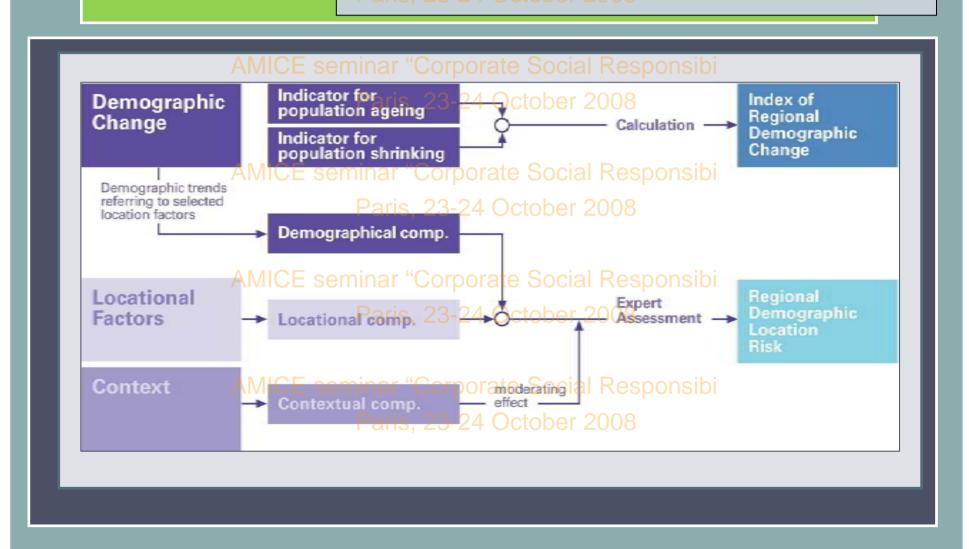
- ageing societies;
- irreversibility of demographic change;
- increasing immigration(e.g. of low-skilled);
- decrease of labour force potential;
- /•///different demographic developments; and
- politics and models of societies open up windows of opportunity in Europe.

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## HOW TO CALCULATE GIONAL DEMOGRAPHIC CHANGE REGIONAL DEMOGRAPHIC RISK?





#### **EMOGRAPHIC CHANGE**

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- ✓ change of customer needs
- ✓ decreasing availability of skilled labour

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✓ ageing workforce and varying replacement needs

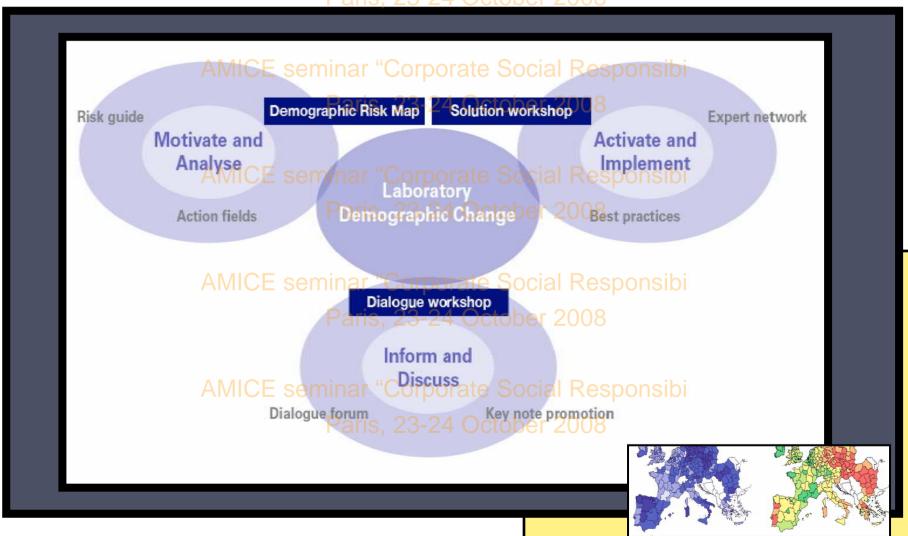
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✓ previous HR-strategies to be aligned with changes and challenges

### Customised CONCEPTS for Companies

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## MAINSTREAMING Diversity in the

## AMICE seminWORKPLACE sponsibi

#### HIGH-RISK SITUATIONS IN RECRUITMENT PROCESSES

#### Sourcing

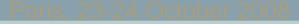
- Recruiters ask for candidates from a specific school
- Recruiters give preference to diploma (rather than to experience and competence)
- Candidates who are recruited always come from the same schools/ courses

#### Selection methods

- Investigation goes beyond required information to assess candidates profile to the job
- Candidates feel as if they are discriminated against (lack of information on the objectives/ progress/ results of the selection methods)

#### Interviews

- Discriminatory questions are asked during the interview
- Interview procedures vary from one candidate to another (according to recruiters' experience and professionalism)
- Information collected in interviews is either too subjective or insufficiently targeted to job requirements.
- Interviews results are not followed-up (final decision, justification, HR track record)





# Top TEN Dos and Don'ts for Promoting and Managing Diversity

- Don't underestimate your own prejudices;
- 2. Don't start without strong leadership commitment;
- 3. Do make diversity a key policy in the company strategy;

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- 4. Do ensure top/ middle management involvement;
- 5. Do set collective and individual attainable objectives;

# Top TEN Dos and Don'ts for Promoting and Managing Diversity







- 6. Don't forget to target all types of population;
  - 7. Don't forget to train/ raise employees' awareness on a regular basis;
  - 8. Do be consistent & communicate on facts/ ICE sdo walk the talk; ocial Responsibi

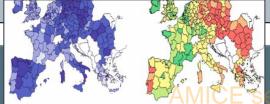
9. Don't be afraid of changing company CE sculture and procedures; and bi

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10. Do follow up and measure progress.

## Responsible SUPPLY CHAIN

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### THE OBJECTIVE:

To provide practical guidance to practitioners who influence RSCM to better

understand, improve and sustain

the implementation of social and environmental standards in their daily practice and management systems.

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## The Portal

For Responsible Supply Chain Management



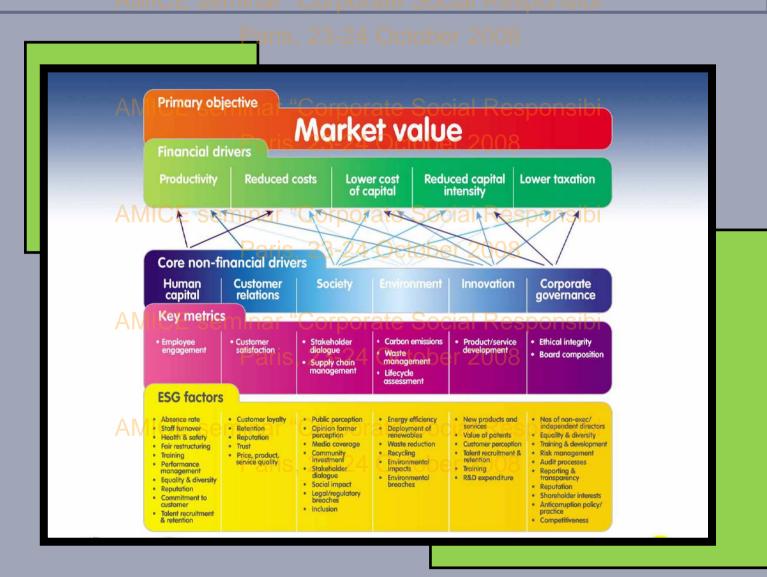
## Market Valuation &

## PERFORMANCE PERFORMANCE

- Non-financial performance is regarded as important by both senior executives and investors;
- Companies are slow to integrate non-financial performance measurements in the mainstream business strategy internally and to communicate these externally;
- Investors are slow to incorporate non-financial indicators into valuation models; and
- Corporate responsibility factors are a key driver of nonfinancial performance.

### Market Valuation &

#### NON-FINANCIAL PERFORMANCE





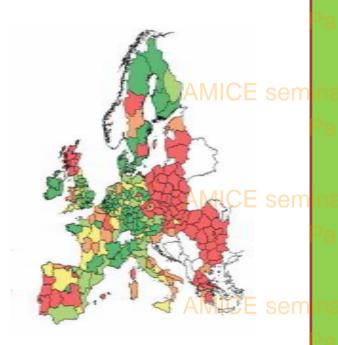
#### LAUNCHING CSR EUROPE'S TOOLBOX FOR A COMPETITIVE AND RESPONSIBLE EUROPE

4 December 2008

Brussels, Belgium

The event will bring together over 300 participants representing:

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- Multinational companies and business organisations supporting the European Alliance for CSR
- Members of the European Parliament
  - Representatives of the European prograte SocCommission
- Other relevant European and national Stakeholders
  - Representatives of the media

The event will also be **broadcasted live online** to reach a wide audience of European businesses and stakeholders